

Comments about **Talbot Stevens' Education and Marketing Presentations**

“The feedback I received from our financial advisors to your presentation has been excellent. Your presentation showed that you have a good command of the topic and can talk about it with passion. I believe your talk on conservative leverage will change the deeply rooted beliefs of many of our advisors, and your in-depth package of Strategy Sheets, seminar and marketing materials has provided them with the tools to explain conservative leverage concepts to their clients. I am sure this will help their clients and help their business grow as well. Overall, I believe we will see a great return on investment on your outstanding presentation and related materials.”

— PAUL TYERS, PRESIDENT, RETIREMENT COUNSEL OF CANADA, ON

“The presentation was very educational, easy to understand, and the feedback from everyone was fantastic! It was the first time that I actually heard representatives say that they truly understood the upside and downside of how leverage works. I recommend it to all Investors Representatives.”

— RAY W. SIMUNDSON, REGION MANAGER, INVESTORS GROUP, AB

“As always, you presented your material clearly and entertainingly. You provoked us with some new ideas, and encouraged us to take a fresh look at some long-standing beliefs. And you provided some tangible aids to help our people develop their businesses. Everyone found the afternoon to be stimulating, information-packed, and well worthwhile.”

— DON MACDONALD, FRANCHISE DEVELOPER, MONEY CONCEPTS, BC

“The information that you presented to our Representatives was obviously the main factor to motivating our people to ensure that we had a “sold out” show for clients and guests. Not only is this timely information that you are providing, but also the kind of information that needs more public input and debate.”

— DANIEL COLLISON, REGION MANAGER, INVESTORS GROUP, ON

“Great presentation techniques on RRSP vs. leverage. Concepts well received. Talbot offers effective strategies that help the planner differentiate their abilities.”

— RICHARD HOBBS, REGION MANAGER, INVESTORS GROUP, BC